

# Hamza Sheikh

Retail Sales Assistant

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## Languages

English (Fluent)

## About

Experienced retail professional with roles at Levi's, Zara, and Debenhams. Skilled in customer service, stockroom management, and driving sales through product knowledge and attentive service. Adaptable to fast-paced environments, ready to support the team and enhance customer experiences.

### BRANDS WORKED WITH

LEVI'S WHITE CITY

ZARA

Debenhams

## Experience

### ● Retail Assistant/Stylist

LEVI'S WHITE CITY | May 2022 - Apr 2024

- Performed daily store opening and closing, prepared the sales floor for customers, and delivered security measures Guaranteed high levels of customer satisfaction through product knowledge and attentive service Completed purchases with cash, credit, and debit payment methods, providing customer receipts for reference Carried out back-of-house maintenance for clear, easy-to-navigate stockroom management Monitored and reported suspicious activity to the security officers to avoid theft Maintained outstanding till service during peak and busy hours, reducing customer wait times for optimized satisfaction
- Updated product labeling and pricing to reflect discounts and offers
- Informed customers regarding promotions and warranty services to increase sales through winter and summer sales



### ● Retail sales assistant

ZARA | Jul 2021 - Feb 2022

- Maintained quality of service, ensuring up-to-date product knowledge to effectively upsell Warmly greeted customers to establish positive first impressions, enhancing in-store experiences Maximised sales opportunities by regularly replenishing stock levels of recently sold products Retained customers by building a great service and delivering tailored product recommendations Drove revenue growth by making customers aware of current promotions and applying effective selling strategies Established customer purchasing needs, offering guidance with product and accessory selection Provided high levels of in-store service, resolving complaints to maintain customer satisfaction.



### ● Retail Sales Assistant

Debenhams | Jan 2021 - May 2021

- Completed purchases with cash, credit and debit payment methods, providing customer receipts for reference Updated product labelling and pricing to reflect discounts and offers Assisted customers with product selection and sales, recommending items to increase transaction value Carried out back of house maintenance, for clear, easy to navigate stockroom management . Resolved customer complaints and process issues with proactive problem-solving skills.

## Education & Training

2022

### ● Drayton Manor High School

Maths and English,