

# Jean-Pierre Bon

Commercial and product development Director

Paris, France

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## Languages

English (Fluent)

German (Basic)

## About

Successful experience in BTB Management products and services. Fluent English. Industrial Engineer

### BRANDS WORKED WITH

AS INTERNATIONAL

iSKO

MIC (Manufacturing International Company).

MVJ TEX

SWIFT EUROPE

TISMADE

## Experience

### ● Director of Creative Room Services

iSKO | Jan 2020 - Apr 2022

Establishment of the department and the sales team. Turnover after two years: 15 million euros Sales management. Development of collections and partnerships. Definition of R&D needs

### ● Sales and Operations Director

AS INTERNATIONAL | Jan 2015 - Jan 2020

AS International, an auditing and quality control company( TIC) present in 23 Countries( Asia, Euromed, South America) Key accounts management Operations Manager (Quality/Design Office/Audits) Support for customers (retailers and brands) regarding their CSR policy 50% increase turnover in 5 years

### ● International Business Development Consultant

MVJ TEX | Jan 2012 - Jan 2014

A textile company offers sourcing solutions from Pakistan, Turkey, Morocco and Tunisia. Opening of 3 affiliated stores

### ● Sales Director

MIC (Manufacturing International Company). | Jan 2009 - Jan 2011

Based in Tunisia. Manufacture of finished sportswear and denim. Direct management key accounts; Purchase materials and collection. Product Development Manager. Turnover +30% in two years

### ● Sales and Operations Director

SWIFT EUROPE | Jan 2003 - Jan 2009

Head of Sales and Product Strategy Management of a team of 15 employees including 4 managers. Direct management key accounts: Levis, Vanity Fair Corp, Inditex, ..... Management of technical teams, Quality and Operation

### ● Sales and Purchasing Manager

TISMADE | Jan 1993 - Jan 2003

Implementation and management of agents and sales admin Development turnover from 6 M€ to 22 M€ of which 35% export ALL, GB and ES).

### ● Deputy Technical Director

SWIFT EUROPE | Jan 1989 - Jan 1992

Quality Assurance and Development Manager. Technical contact Key accounts. Product developments and finishing. Training\_\_\_\_ TEXTILE ENGINEER (Ecole Supérieure des Industries Textiles d'Epinal)