

# Abdulrauf Abubakar Sodiq

Sales Associate

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## Languages

English

## About

with profound experience in various skills, I work diligently to help achieve an organisation goals

### BRANDS WORKED WITH

totlink trust limited

wasbaq trading venture

## Experience

### ● Sales Associate

totlink trust limited | Apr 2017 - Oct 2019

devised and implemented an effective sales process leading to consistently achieving the established sales goals and surpassed the month sales targets by 20%.performed strategic upselling and cross selling women apparels and other sport based on customers interest and needs which exceed yearly sales with 15%.

### ● Sales Associate

wasbaq trading venture | Oct 2012 - May 2017

formulate and excute compelling seasonal sales promotions, resulting over 30% increase in store sales for 6 executive month in the year 2014.proactively interact with customers to recommend product that will suit their tastes,interests, and needs achieving more than 98% customer satisfaction ratework collaboratively with a team of 8 other sales associate to devise strategic sales solutions to achieve and exceed departments monthly,quarterly, and yearly sales goals.preserve up-to-date knowledge and information about the latest products or upcoming releases to effectively help customers with various products related concerns by providing accurate details.

## Education & Training

2024

### ● University of Hertfordshire

msc management,