



# Parth Kakade

Sales Assistant

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## Languages

English (Fluent)

## About

Eager to leverage my strong background in customer service and sales from roles at D-Mart and Hotel Vaishali, I excel in fast-paced retail environments. Fluent in basic English, I am skilled in transactions, product knowledge, and ensuring customer satisfaction. Ready to contribute dynamically to any retail team.

### BRANDS WORKED WITH

Hotel Vaishali

Vprotect (SiS group Enterprises)

SiS group Enterprises

## Experience

### ● Sales Assistant

Hotel Vaishali | Apr 2022 - Apr 2023

- Provided exceptional service to patrons in a fast-paced restaurant environment. Greeted guests, took orders, and delivered food and beverages promptly and accurately.
- Anticipated and fulfilled guests' needs, ensuring a positive dining experience.
- Maintained cleanliness and organization of dining areas, including table setup and sanitation protocols.
- Received positive feedback from customers for professionalism, efficiency, and dedication to exceeding expectations.
- Through this experience, I developed strong communication abilities, effective teamwork skills, adept multitasking capabilities, meticulous attention to detail, and the capacity to adapt to dynamic situations.
- Furthermore, I acquired valuable knowledge about hotel operations and guest preferences, earning recognition for consistently delivering exceptional service and upholding high standards of quality.

### ● Waiter

Vprotect (SiS group Enterprises) | Aug 2019 - Oct 2020

- Actively engaged in sales operations as a Sales Assistant at Vprotect, the trailblazing entity introducing Security 4.0 in India.
- Effectively communicated the features and benefits of Vprotect's reliable security solutions, emphasizing the robust alarm, monitoring, and quick response system to potential clients.
- Demonstrated adeptness in highlighting Vprotect's mission to address six common threats faced by homes and workplaces, including intrusion, theft, burglary, medical emergencies, fire, and panic.
- Exceeded sales targets through a dedicated focus on providing unmatched service, emphasizing customer satisfaction and peace of mind as key selling points.

### ● Assignment Manager & Coordinator

SiS group Enterprises | Apr 2019 - Aug 2021

- Spearheaded assignments and coordinated tasks effectively within SiS Group Enterprises, the largest security and facility management company in the Asia Pacific region.
- Managed and supervised a team of 150 individuals across various events, demonstrating strong leadership and organizational skills.
- Successfully oversaw and managed large-scale crowds exceeding thousands in a sports stadium as part of the event management team.
- Ensured seamless execution of multifaceted operations and tasks, optimizing resources to achieve company objectives.

## Education & Training

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2023 - 2024 ● Queen Mary University of London  
Master of Science,