



Aleksandrs Rimincans

Sales specialist

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Languages

English (Fluent)

Russian (Native)

About

I am a passionate, ambitious and self-motivated salesman in the fashion industry, looking for a new challenge to up- skill myself and fulfill my development needs. Train according to "The laws of success" by Napoleon Hill.

BRANDS WORKED WITH

NESPRESSO SELFRIDGES

The Spirit of Dubai (May & Stephens)

Thistle Kensington Gardens

Wok to Walk

Experience

● Coffee Specialist

NESPRESSO SELFRIDGES | May 2022 - Oct 2023

- Welcoming and greeting customers
- Promoting & selling coffee and coffee machines
- Preparing coffee for tastings
- Stock champion(receiving stock, sorting and organising stock, stock count)

● Sales advisor- Luxury Perfumes

The Spirit of Dubai (May & Stephens) | Nov 2019 - Oct 2020

- Introduction of perfumes
- Receiving & organizing stock
- Best seller of the month

● Front of House

Thistle Kensington Gardens | Mar 2018 - Nov 2019

- Welcoming guests to the hotel in a polite, friendly and helpful manner
- Dealing with late arrivals and assisting with early check-outs
- Check out departing guests, using the hotel's accounting system
- Taking payment from guests in the form of cash or credit cards
- Answer phone inquiries promptly, professionally & transferring calls
- Being a point of contact for guests should they have any queries
- Arrange brief tours of the hotel's rooms and facilities
- Operate switchboard and directing calls appropriately
- Resolving customer complaints
- Increasing sales revenues through up selling and marketing
- Ensure all relevant paperwork has been completed in order for a smooth handover at the end of a shift



● Delivery driver

Wok to Walk | Nov 2020 - May 2022

Delivery of good and products between branches.

Education & Training

2012 - 2013

● Flow Dance Academy

Choreographer,

2008 - 2012

● LTSTS College

Programming,