



# Aum Yagna Dutta Mohapatra

16 years in dealing with Fabric Quality and Testing, Sustainability, Buyers Management, Textile Chemical processing.

New Delhi, Delhi, India

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## Languages

English (Fluent)

Hindi (Fluent)

## About

Sixteen years of professional experience in Fabrics Sourcing and Sustainability, Fabric Price Mapping & Negotiations, Textile Business Intelligence, Suppliers Performance Analysis, Textile Chemical Processing, Functional Finishing, Technical Auditing & Color Technologist in Textile and apparel Industry with B Tech in Textile Technology.

- Responsible for Fabrics Development and Sourcing & mapping Fibres, Yarn and Processing Costs from different manufactures and share with Management and HOD's.
- Co-ordinate with Suppliers & Mills along with Brand Designers for fabric presentation & New Innovations.
- Responsible for Fabrics, Testing and Colour Risk Analysis with Suppliers at the Time of Development and Production.
- Validate "Fabric Data Sheet", Testing dispositions , Fabric & Color Library within Critical Time line.
- Providing the approval on Fabric Quality, Overall Appearance for Special Wash program, Functional Finishing, Color and Technical execution till the bulk production and with continuous follow up with Mills and Manufacturer.
- Visiting Mills & Factories for Technical support & providing Training for Brand's SOPs & Protocols & Providing solution with help of Huntsman, Archroma and Dystar for achieving and maintaining required qualities at PD & Production stages.
- Discuss and update with Buyers, Corporate office, Connor Bangladesh about Technical solutions and Limitations.
- Work with Mills for Technical Audit and compliance and implements Best practices for Critical Solid and Printed Color and Evaluate and Maintain the records of Mill Technical Evaluation Audits in periodically.
- Nominated for Color approval Process for Buyers like M&S , Dillard's, Belk and Boscov's Brands, provide proper training for Color approval procedures and process with cross functional Teams to ensure proper execution of Lab dips and Bulk color visually and digital match with color standards.
- Responsible to review and Audit Mill/Supplier Color & Testing Lab & train their Lab In charge/ colorist for Testing and Color Accreditation Program & Re audit and verification process with all nominated/ accredited suppliers periodically.
- Manages partnership with technical partners such as The Sustainability consortium and other third-party sustainability service providers (BCI/ GOTS/FSC) towards improving capabilities of suppliers to implement sustainability initiatives.
- Introduced and sourced Fabric like BCI & Organic Cotton/ Liva Rayon/ Recycled Cotton & Polyester Fabrics.

### BRANDS WORKED WITH



## Experience



### ● Fabrics Sourcing Consultant

Decor Global | Dec 2022 - Now

- Managed the global sourcing business for women's wear, men's wear, and active wear categories, collaborating with Internal and External Stakeholders.
- Spearheaded the process setup from product development to execution, facilitating seamless communication between direct apparel vendors and fabric mills along with Designer, Merchandisers, Quality and

Technical Support Teams.

- Negotiated Fiber/Yarn/Fabric costs and terms with suppliers to optimize pricing and lead times, resulting in cost savings and improved margins as well as Monitor the Chemical Processing Costs also.
- Directed local sourcing initiatives for cotton and synthetic-based fabrics from Indian mills, ensuring quality and sustainability standards.
- Conducted comprehensive fabric Testing and Color Risk Analysis (CRA), aligning with Target Buyer's protocols to maintain product quality and consistency.
- Orchestrated collaborative sessions with Suppliers, Mills, and Brand designers to innovate new fabrics and chemical finishes.
- Provided technical support and training for brand SOPs in fabric development, visiting mills and factories as needed.
- Implemented sustainable fiber sourcing strategies, introducing BCI, organic cotton, and recycled polyester fabrics.
- Coordinated with sustainability consortiums and third-party service providers for supply chain mapping and compliance.
- Maintained up-to-date knowledge of fabrications and technologies through mill visits, trade shows, and industry publications.

### ● Sr. Fabrics Technologist and Color Specialist

William E. Connor & Associates Ltd. | Jul 2018 - Dec 2022

Buyers: BELK/Dillard's / Full Beauty Brands / AVON / BOSCOV's / STITCH FIX/ Marks & Spencer (UK)/TWC (UK)

Key Attainments:

- Responsible for Fabrics Development and Sourcing & mapping Fibres, Yarn and Processing Costs from different manufactures and share with Management and HOD's.
- Responsible for Fabrics, Testing and Colour Risk Analysis with Suppliers at the Time of Development and Production.
- Validate "Fabric Data Sheet", Testing dispositions , Fabric & Color Library within Critical Time line.
- Providing the approval on Fabric Quality, Overall Appearance for Special Wash program, Functional Finishing, Color and Technical execution till the bulk production and with continuous follow up with Mills and Manufacturer.
- Visiting Mills & Factories for Technical support & providing Training for Brand's SOPs & Protocols & Providing solution with help of Huntsman, Archroma and Dystar for achieving and maintaining required qualities at PD & Production stages.
- Discuss and update with Buyers, Corporate office, Connor Bangladesh about Technical solutions and Limitations.
- Work with Mills for Technical Audit and compliance and implements Best practices for Critical Solid and Printed Color and Evaluate and Maintain the records of Mill Technical Evaluation Audits in periodically.
- Responsible to review and Audit Mill/Supplier Color & Testing Lab & train their Lab In charge/ colorist for Testing and Color Accreditation Program & Re audit and verification process with all nominated/ accredited suppliers periodically.
- Engages and influences key Suppliers to drive Sustainability efforts across the supply Chain.
- Manages partnership with technical partners such as The Sustainability consortium and other third-party sustainability service providers (BCI/ GOTS/FSC) towards improving capabilities of suppliers to implement sustainability initiatives.
- Introduced and sourced Fabric like BCI & Organic Cotton/ Liva Rayon/ Recycled Cotton & Polyester Fabrics.

### ● Sr. Product Integrity, Fabric and Color Technical Specialist

Bluestem Brands, Inc. | Aug 2016 - Jun 2018

Handling Jjill Account & All Buyers of Orchard Brands.

- Recently working on "Mill Evaluation" with one of our brand (Jjill).
- FABRIC RESEARCH: Create fabric trend presentations seasonally to share them with the concerned teams and buyers.
- Coordinate directly with Indian & overseas fabric Mills and/or Vendors to research fabrics.
- Research existing fabrics and library to identify potential fabrics for new seasons, as requested by Buyers.
- FABRIC DEVELOPMENT: Provide technical fabric consultation to the

team, and initiate development of new concept fabrics, when existing fabrics do not meet the objectives.

- Validate "Fabric Specification Sheet" for each fabric qualities which are under consideration.
- Assure that all newly-researched fabrics are tested, analysed for quality and approved for use and ensure that all fabrics are met with buyer's quality requirements.

• Visit Mills for fabric status follow up & expedite for timely delivery. Mill Fabric Inspection Report

Analysis & Surprise visit to factories to analyse the Fabrics & its Qualities received from mill.

- Regular Fabric quality research & review, Color & Testing report review and provide technical comments to both Vendors and Buyers.

• JJILL and BLAIR APPROVED TESTING ANALYST, JJILL APPROVED COLOR SPECIALIST.

Responsible to provide FINAL COLOR / QUALITY & TESTING APPROVALS & OTHER

TECHNICAL INPUTS as per the Brand requirements.

- Handling Projects with the Buyer and Implement Standard Operating Procedures to meet Brand

requirements. Implement SOP's at the supplier & Mill facility.

- Mill / Factory visits to improve color matching and testing failures by providing technical guidance

with the help of chemical & dyestuff manufacturers like Huntsman, Archroma, Dystar etc.,

## ● Color Technologist

Williams-Sonoma, Inc. | Jul 2014 - Aug 2016

- Inculcated deeper understanding and maintenance of the brand concept and identity in all approval decisions;
- Taking Leadership to find out the Solution for Critical Color and Style Matching;
- Organizing and Attending key brand follow up meetings with merchandiser & suppliers consistently.
- Overseeing the dyeing, printing and finishing processes;
- Ensuring quality in areas such as strength, durability, colour fastness, and water and chemical resistance;
- Reaching at final decision for styling, fabrication, shading etc. at minimum possible time
- Undertaking quality evaluations of materials and checking the quality of the final product;
- Evaluate Shade bands from Suppliers and Collaborates with designers on approvals.
- Access the Product at development stage find out it's risk factor and intimate the same to Merchants and Suppliers.
- Involving in assessment of Product Risk factor of Product in development stage with Supplier, Mills and Merchant Team.
- Assisting to make PRAS report and circulate among Merchant and quality team. Highlighted major risk factor to QA, Supplier and Mills.
- Provides extensive communication with Brand Team( Design and Product), SFO & NY Color Team, Suppliers, Color Service Provider and Dye Manufacturing Companies as necessary to resolve all technical and Color Performance issues.



## ● Product Color Technologist

Macy's | Mar 2011 - Jun 2014

- Owns Visual and instrumental Color approval decisions for lab dips, Bulks and Trims of all Brands.
- Inculcated deeper understanding and maintenance of the brand concept and identity in all approval decisions
- Provides metrics for Performance assessment of all Our Suppliers.
- Taking Leadership to find out the Solution for Critical Color and Style Matching
- Provides extensive communication with Brand Team, NY Color Team, Suppliers, Regional Manager and with Macy's color Service Department at New York as necessary to resolve all technical and Color Performance issues.
- Developed expertise in fabric Color technology, Fabric Finishing & Color Analysis, Shade matching and testing, trouble shooting in dyeing and printing.

- Organizing and Attending key brand follow up meetings merchandiser & suppliers consistently.
- Responsible to track and follow up status of Color Submit Chases to Maintain Delivery.
- Assists with Print and Pattern Color Evaluation.
- Initiating the Development of Dye Recipe with CSP and Dye manufacturing companies for Mills.
- Responsible for Color approval of all categories like RTW, Kids, Men's and Home Textile.
- Evaluate Shade bands from Suppliers and Collaborates with designers on approvals.
- Working closely with dye stuff suppliers on the colors.
- Keeping the whole team in tandem and manage them productively.
- Managing the 25-20 clients at a time to expedite the whole process.
- Providing pre-alerts to the suppliers for non acceptance because of not meeting the quality norms.
- Responsible for Mill's Accreditation and Color development and Approval audit at Mills
- Maintaining all datas in PLM and CMS system.

### ● **Asst Manager Technical Sales**

McCoy Silicones Ltd New Delhi | Jul 2007 - Feb 2011

- Managed Dealers' Network
- Enhanced no. of Key Accounts
- Liaison between Dealers and Customers
- Introduced new Developments among existing Clients
- Looked after commercial dealings and Payment follow up
- Provided Technical Support to the Customers
- Managed new Business Development
- Executed in Sales Planning (Annually/ Monthly)
- Managed the product line of Wacker Silicone Softeners, Wacker De-former, Cationic Softener, Genencor Enzymes
- Managed over 25 Clients and 04 dealers network - ensuring timely execution of sales orders and provide them a technical assistance.
- Added the sales revenue of One Million per month in the projected Monthly sales.
- Developed Business from Domestic Washing Units as well as Export Houses
- Launched successfully macro emulsion in Dyeing Units.

### ● **Executive in Weaving**

Raymond Limited | Nov 2004 - Jun 2006

- Departmental production planning and delivery
- Selected as Core member of Quality Management System
- Managed exclusive product line of Shirting and Suiting
- Involved in New Development for Lycra Blend Fabric and new quality fabrics.
- Managed working shifts Independently and Handling a team of 30

### ● **Trainee Officer**

Welspun Textile Limited Vapi | Jul 2004 - Nov 2004

- Development Activities (Process, Product & Lab Recipe formulation)
- Fabric Sampling
- Daily departmental production in Yarn Dyeing
- Producing shades & colors

## **Education & Training**

2006 - 2007 ● **Indian Retail School New Delhi**  
PGDRM,

2000 - 2004 ● **Institute of Textile Technology**  
B Tech in Textile Technology,

1995 - 1996 ● **M R B High School Odisha**  
High School Certificate,

