



# Abisola Akande

Team Member

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## Languages

French (Basic)

Yoruba (Fluent)

English (Native)

## About

Specialising in luxury beauty sales at Harvey Nichols, I excel in offering expert advice on Fenty Beauty/Skin products, boosting sales through exceptional customer service and tailored client consultations. Proficient in maintaining brand image and adapting to diverse client needs.

### BRANDS WORKED WITH

Hollywood Bowl o2

EDT Insight

Harvey Nichols

## Experience



### ● Makeup Counter Specialist

Harvey Nichols | Nov 2023 - Apr 2024

Working at the Fenty Beauty/Skin at Harvey Nichols as a specialist. I was tasked with improving sales by offering advice and knowledge on makeup and skincare. By staying up to date on the latest releases of all luxury beauty products sold, I was regularly exercising my people skills to cater to the range of clients seen every day. Working as a makeup counter specialist also meant that withholding a polished image in order to well represent the brand was a major priority, so I can be trusted and respected as someone knowledgeable when applying these products to the client as well as selling them to them.

### ● Team Member

Hollywood Bowl o2 | Sep 2021 - Jan 2022

- Acted as a host for groups of up to 25 people of all ages and managing their demands in a fast-paced environment that is the O2
- Learned to manage sales and advertise a variety of events that could be held at Hollywood Bowl

### ● Course

EDT Insight | Jun 2021 - Aug 2021

- Completed a number of projects for universities such as Lancaster University based on their lectures
- Learnt about subjects such as Fractals and Polytopes, and how maths can be applied to engineering

## Education & Training

2022 - 2026

### ● University of Bath

MMath Mathematics,

2020 - 2022

### ● London Academy of Excellence

A Level, Mathematics, Physics, French

2015 - 2020

### ● The Urswick School

GCSEs: 9 GCSEs,