



Shadi Jandali

Sales Consultant

📍 Dubai - United Arab Emirates

[Portfolio link](#)

[View profile on Dweet](#)

Links

 [LinkedIn](#)

Languages

Arabic (Native)

English (Work Proficiency)

About

An energetic individual with extensive retail expertise for over eight years. My primary consideration is providing my clients with an enjoyable and unforgettable experience by tailoring exceptional approach for customer's preference, styling a suitable look for them and attentively following up with them. I believe my background equips me as an outstanding contributor to the successful retail environment.

BRANDS WORKED WITH

Al Ghaida Ladies Textiles

Damas Jewellery

ORCHID TEX TR

Experience



● Sales Consultant

Damas Jewellery | Nov 2023 - Now

- Improved client experience with premium services, both in-person and online, and offered feedback.
- Increased sales and client retention by building trusting connections via effective phone and digital conversations.
- Maintained current understanding of shop policies involving payments, refunds, and exchanges.
- Excellent problem solved and time management abilities; must prioritize responsibilities and duties in high stress environment.
- Supported colleagues by motivating the store team to improve sales and client service while handling employee concerns.

● Client Advisor

ORCHID TEX TR | Oct 2021 - Nov 2023

- Discovered and communicated with potential clients to discover their requirements and goals, as well as to maximize sales targets in accordance with company standards.
- Created new sales prospects by keeping clients informed and notifying them of future items of potential interest.
- Advised consumers by providing information on item features and brand culture, and assisted customers in making decisions by suggesting the most recent fashion trends.
- Replenished product and kept the store looking attractive by keeping merchandise sorted and attractively arranged for the best visual presentation.
- Created a list of data clients in order to personalize the best recommendations for the client and build loyalty.
- Excellent problem-solving and time management skills, as well as the ability to prioritize tasks and responsibilities in a high-stress atmosphere.
- Collaborated with a coworker to ensure that our products and services were provided in an exceptional manner.
- Analyzed shop performance through considering consumer behavior with the items and service provided, and provided feedback.

● Fashion Consultant

Al Ghaida Ladies Textiles | Sep 2016 - Sep 2021

- Ensured a superb client experience by expressing empathy for their occasions such as weddings and holidays.
- Improved client satisfaction with luxury service, whether in-person or online, and gave feedback.
- Followed up on client concerns by phone or email, as well as replying to requests and enquiries.
- Maintained knowledge about market trends, new products, and important industry news.
- Received and displayed product shipments on store retail shelves attractively.
- Refilled and rotated items on shelves to ensure well-stocked inventory.
- Guided customers through the full purchase and payment process.

Education & Training

2012

- Syrian School
High School,