



Clément Bailly Gonod

E-commerce/Operation Manager

Paris, France

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Languages

English (Fluent)

French (Native)

Spanish (Fluent)

Italian (Basic)

About

Successful management experiences in Industry and Services companies Digital mutation of products and sales channel achievement Used to work in multicultural environment Synthetic and challenge oriented mind

BRANDS WORKED WITH

Completel

Creative Labs

Du Côté du Parc

Perenco

Secours Populaire Francais (Francia) – National Service

Villa du Parc

Experience



● General Manager

Du Côté du Parc | Jan 2007 - Jan 2022

- 25 workers – US\$480k Reverse painting on glass tabletop decoration - Fine craftsmanship
- Productdevelopment (from design to packaging)
- Productionmanagement (materials: glass, aluminium, zamak, MDF)
- Salesdevelopment (100% export): customer portfolio on 4 different continents B2B via international trade shows (Ambiente, M&O, Atlanta Gift, NY Gift, Index, etc) B2C via marketplaces (Etsy, Amazon, Artfire) and own online shop
- Administration(HR, Finance, Tax)
- Logistics(import/export)



● Sales Manager

Villa du Parc | Jan 2003 - Jan 2007

- 5 workers Real estate agency
- Sales
- Supportto financing customers (loan requests)
- Administration(HR, cash management, accounting)



● Finance and HR Manager

Perenco | Jan 2001 - Jan 2002

- 160 workers – 40.000 barrels/day Junior oil company
- Administration(HR, cash management, accounting, sale of tax credits)
- Modellingof PDVSA contracts, OPEX and CAPEX fee calculation
- Reportingto HQ (France)
- Legalrepresentative

● Financial Controller

Completel | Jan 2000 - Jan 2001

- 250 workers – 15 loops in Europa & 2 hosting centres Telecom company (direct fibre connections)
- Reportingto HQ (USA)
- KPIpreparation for press releases and institutional communication (press, investors)
- Internalaudit (UK, German, French subs)



● European Credit Risk Analyst + Financial controller

Creative Labs | Jan 1996 - Jan 2000

- 1.500 workers IT manufacturer (sounds and video cards)
- Reportingto HQ (UK)
- Quarterlyclosing for the 3 subs
- Riskmanagement (based on financial data and on-site visits)
- Creditline authorization according to Risk Sharing Policy
- Cashcollection

- **Internship**

Secours Populaire Francais (Francia) – National Service | Jan 1994 - Jan 1995

70 workers (HQ)

-Projectsaudit

-Reports(real estate inventory, bookkeeping standards, etc)

Education & Training

1989 - 1993

- **Paris I - Panthéon Sorbonne**

Master, Economics