



# **Komal Sharma**

Sales assistant

O London, UK

Portfolio file

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## Languages

English (Fluent)

Hindi (Native)

Urdu (Basic)

Panjabi (Basic)

#### **About**

Enthusiastic Individual with strong engagement and relationship-building skills. Helping and working towards to reach goals and targets. Utilizes excellent organizational skills to enhance efficiency and lead to achieve outstanding results.

**BRANDS WORKED WITH** 

IFB AUTOMOTIVE PVT, LTD

Shree Laxmi Steels

United colours of Benetton

## Experience

#### HR Assistant Trainee

IFB AUTOMOTIVE PVT, LTD | Apr 2023 - Jun 2023

- Used outstanding time-management abilities to consistently complete work within assigned deadlines.
- Offered assistance throughout recruitment processes.
- Communicated clearly and professionally with staff and customers.
- Helped HR team build and maintain company contemporary company culture focused on recruiting and supporting top talent.
- Recorded appointments and meetings in office diaries for clear, up-to-date calendars.
- Worked well under pressure to deliver positive, professional HR support.
- Posted job listings across various platforms and social media channels to increase talent pools.
- Kept candidate records updated with current details from posting enquiries.
- Reviewed HR documentation and handbooks regularly and completed timely updates.

#### Sales Assistant

United colours of Benetton | Dec 2022 - Mar 2023

- Increased sales and improved customer satisfaction by providing attentive, personalized client services.
- Provided helpful, attentive sales support to generate positive customer feedback.
- Addressed and resolved complex customer complaints in a calm, efficient, and friendly manner.
- Processed card payments during busy shopping periods to minimize customer waiting times.
- Explained products' benefits and value, engaging customers in new stock to drive sales.
- Cultivated excellent customer relationships by providing helpful, friendly and attentive service.
- Liaised with customers to determine needs, provide recommendations and upsell services.

#### Administrative Assistant

Shree Laxmi Steels | Apr 2021 - Jun 2022

- Coordinated communications between various departments to schedule meetings and keep company informed on critical matters.
- Performed administrative tasks, document management and report development for inter-departmental use.
- Directed incoming mail, interoffice messages, and packages to office recipients.
- Answered phones and performed clerical office functions to address queries, concerns and issues, escalating complaints to management.
- Handled client correspondence and internal communications in professional manner.
- Planned office events by reserving venues, communicating schedules and coordinating setup.

#### Intern

Shree Laxmi Steels | Jan 2021 - Apr 2021

- Executed administrative tasks under managerial supervision to optimize workflow.
- Supported meetings by preparing materials, setting up spaces, and taking notes.
- Shadowed daily activities of office staff to gain an understanding of the scope of work.
- Inputted key metrics on spreadsheets to maintain updated information
- Collaborated with management and team members on end-to-end project needs, organising materials, facilitating communication and proofreading work.
- Registered information on database to preserve accurate details.
- Researched latest trends to keep abreast with new products and features.

## **Education & Training**

2022 - 2023 • University of Westminster

Master of Arts,

2018 - 2021 • GD Goenka University

Bachelor of Science,