



Marie Vettraine

Looking for a role as an account manager, business developer or business analyst in luxury, fashion or cosmetic sectors

Paris, France

[Portfolio link](#)

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Languages

Portuguese (Basic)

Spanish (Basic)

French (Native)

English (Work Proficiency)

About

Student in Master 2 Degree at ESCP Business School and currently intern at KPMG I am available since November 1st 2022 for a VIE as a Business Developer, Business Analyst or Key Account Manager @MarieVettraine

BRANDS WORKED WITH

Capgemini

izilaw

Kpmg

Landot & Partners Law Office

Levis Group

Profil Agency

Experience

● Strategy & Management Consultant

Kpmg | Apr 2022 - Oct 2022

- Main mission: Deployment and support of a business separation project of Sanofi worldwide especially on the sites located in Japan, Germany and Canada
- Wrote the commercial proposal, realized 5 complete quantitative and qualitative surveys to deep dive on emergencies resolution, build 3 recommendations set for the IT Direction, realized and presented the project results to the client each week, weekly KPIs follow up



● Consultant in management and digital transformation

Capgemini | Mar 2021 - Sep 2021

- Main mission: Support for the implementation of Office 365 within the General Direction of Civil Aviation (DGAC)
- Framing: Wrote the commercial proposal, implemented the data retention solution, drafted the new collaborative IT charter, realized the migration indicators on Excel and Power Point each week, prepared the COPIL meetings each week, weekly KPIs follow up
- Change management: Planned the migration waves, trained 50 agents on the tools, answered 100 tickets from agents with difficulties, created several explanatory sheets on the Office 365 suite

● Sales consultant for Men and Women

Levis Group | Jun 2020 - Aug 2020



● Business Developer

izilaw | May 2019 - Aug 2019

- Prospected legal professionals: + 10 new clients, + 2 partnerships with notaries networks
- Improved the network of clients present on the platform: follow up of KPIs related to clients and sales
- In charge of communication and referencing: wrote 10 articles, managed social networks and improve the communication strategy (Facebook, LinkedIn), made 1 presentation video of the tool Other professional experience

● Hostess Luxury Events

Profil Agency | Sep 2018 - Apr 2022

Various

● Legal intern in business law

Landot & Partners Law Office | May 2018 - Aug 2018

Education & Training

- 2021 - 2022 ● **ESCP Business School**
Master 2, International Project Management
- 2020 - 2021 ● **Paris 1 Pantheon Sorbonne University**
Master 2, Innovation , Entrepreneurship and Technology Management
- 2019 - 2020 ● **Paris XI University**
Master 1, International Business Law
- 2016 - 2019 ● **Paris XI University**
Bachelor , Law