



# Bilal Mushtaq

Author | Sales Professional

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## Languages

English

## About

Dynamic, customer-focused sales professional with a proven track record in fast-paced environments. A dependable team player with exceptional communication skills and a remarkable work ethic, dedicated to building lasting customer connections.

### BRANDS WORKED WITH

Bacchanalia

Citi & Co

Commercial City Group

London real estate

## Experience

### ● Lettings agent

London real estate | Aug 2023 - Oct 2023

- Negotiated contracts and terms with agents and talent by attending meetings and creating deals.
- Negotiated collective bargaining agreements. Organized and detail-oriented with a strong work
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### ● Junior waiter

Bacchanalia | Jan 2023 - Aug 2023

- Created welcoming and comfortable environment for guests.
- Folded napkins and prepared silverware sets to provide adequate supply for host station.
- Shared knowledge of menu items and flavors, enabling customers to make personal decisions based on taste and interest.
- Maintained customer satisfaction by clarifying

### ● Financial Sales Executive

Commercial City Group | Oct 2022 - Mar 2023

- Strong level of computer skills which include emailing, Microsoft office, excel, and word.
- Assisted with day-to-day operations, working efficiently and productively with all team members.
- Strengthened communication skills through regular interactions with others.
- Learned and adapted quickly to new technology and software applications.
- Identified issues, analyzed information and provided solutions to problems.
- Achieved KPI's and sale targets efficiently.

### ● Telesales Agent

Citi & Co | Feb 2021 - Jul 2021

- Handled high-volume telemarketing operations with expert use of client management software and computer dialing.
- Answered questions about company offerings with knowledgeable responses about products and services.
- Delivered scripted sales pitch to potential customers, adjusting pitch to meet needs of specific individuals and businesses.
- Built relationships with customers using strong persuasion and active listening skills.
- Achieved aggressive weekly quota of £800 commission consistently.
- Set and achieved company defined sales goals.

## Education & Training

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2022

- **South Thames College**

English GCSE [Passed],

- **City of Westminster College**

Diploma Business Administration L3,

2020

- **South Thames College**

Business Administration L1 Diploma,