



Stuart Lorimer

Experienced Marketplace, E-Com, Clearance stock & Sourcing Consultant.

London, UK

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Languages

English (Native)

About

I have a Proven track record of working with brands, retailers, and suppliers to improve revenue streams within Marketplace, E-com, clearance and bricks and mortar, I worked with clients, from the UK, Ireland, North America, Russia, Germany, France, Spain, Denmark, Finland, Poland, Russia, MEA, South Africa, Bangladesh, India, China, Hong Kong, Singapore and Australia.

BRANDS WORKED WITH

- eBay
- Soho Partners
- Britannia fashion
- retaisance
- Tayroc
- YIK YUE

Experience



● Brand & Retail acquisition consultant

eBay | Jul 2021 - Jul 2022

Brand & Retail acquisition consultant, assisting with the acquisition of targeted brands and Retailers for eBay brands marketplace, suggesting brands and retailers I know through my network with high GMV, assisting eBay to help the Pro resellers on the platform to buy end-of-line, clearance stock, representing eBay at trade shows and industry networking events. presenting industry peer opportunities through my contacts such as The BALLA'S, The Gift of the Year awards,

● Independent Consultant

| Dec 2018 - Now

through my network of contacts I work with brands from both the UK and Europe, Retailers including major high St retailers in UK and France, large off-price stores in UK, France, Canada and Russia, Hypermarkets in Finland and South Africa, over 120 E-commerce B2B and B2C sites in UK, France, Germany, Italy, Hong Kong, and the US, Members only flash sales sites, and suppliers, in UK, Turkey, Bangladesh, India, and China. Consulting specialist in marketplaces and licensing for members of The Giftware Association, The British Travel goods & Accessories Association, and The Jewellery Distributors' Association,



● Wholesale Business development manager

Tayroc | May 2020 - Dec 2021

Following the recent acquisition of TAYROC, Lid Project is working to rebuild the brand, work with traditional watch retailers, independent fashion and multi-product stores, and several e-com sites, as well as overseeing the franchise sister sites in, South Africa, and MENA,

● Wholesale Manager

retaisance | Sep 2020 - Feb 2021

introducing brands from the Retaissance stable or ones I had bought onboard, to new retail opportunities, from dropship marketplaces to pop-up stores, concessions and wholesale,

● Consultant

Britannia fashion | Jun 2020 - Aug 2021

work with Britannia fashion, to introduce high end fashion brands to the MENA market, <https://britanniafashion.ae/>



● Sales and Design Representative

YIK YUE | Dec 2016 - Jan 2018

licenses holder for Joe Boxer,
Global supplier of own brand underwear, swim, and sportswear to
brands from both the UK and Europe, Retailers including major high
st retailers in the UK, large off-price stores in the UK and Australia,
Hypermarkets in Finland.

Education & Training

- 1998 - 2001 ● **The Manchester Metropolitan University**
Fashion/Apparel Design, Fashion/Apparel Design
- 1996 - 1998 ● **Mid Cheshire College**
Fashion/Apparel Design, Fashion/Apparel Design
- 1995 - 1996 ● **northwich art school**
BECT , art and design