



Ahmed Mansour

Knitting product development manager

📍 Leicester, UK

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Languages

Italian (Basic)

Romanian (Work Proficiency)

Arabic (Native)

English (Work Proficiency)

French (Basic)

About

Knitwear Technical Manager boasting 27 years of expertise in the knitting industry. Cultivated technical prowess in a knitwear family business and honed skills across various countries including Egypt, Romania, Greece, The UK, Norway, and Vietnam. Proficient in advanced Stoll programming techniques utilizing Stoll Create Plus, Stoll M1 plus design system, and GKS, with continuous training at Stoll Germany Headquarters. Extensive understanding of Yarns and pivotal fabrications. Well-versed in electronic systems and mechanical components of knitting machines. Demonstrated track record in team building and management. Skilled in collaboration with Designers/Merchandisers/Production.

BRANDS WORKED WITH

Acl Knitting Solutions Srl

A To Z Garments Ltd

Deutsche Bekleidungswerke (Dbw)

TechKnits

Who'S Who Ltd

Experience

● Development Consultant

TechKnits | Feb 2020 - Now

- Develop strategies to balance customer expectations and company objectives
- Implement plans to increase sales
- Coordinate with customers for product launches and seasonal opportunities
- Analyze best and worst-selling products and market trends to anticipate needs and plan product ranges
- Present products and new opportunities to engage buyers and increase sales hit rate
- Understand trends, competition, and market factors influencing buying decisions

● Product Development and Technical Manager

Deutsche Bekleidungswerke (Dbw) | Jul 2015 - Feb 2020

Long Hậu, Cần Giuộc, Long An, Ho Chi Minh City

- DBW (Royal Spirit Group Ltd) – Ho Chi Minh Royal Spirit is a Hong Kong based group that has opened its newly built manufacturing plant in Vietnam. It is a state-of-the-art five-floor building. Reporting to the General Manager, I am responsible for:
 - Managing a team of staff and coaching the team (mostly local staff without previous experience in knitwear).
 - Providing technical advice and support to customers, the merchandising team, and technical team members.
 - Reviewing all new tech packs and instructing the technical team and merchandising team about customers' requirements and technical solutions.
 - Attending meetings with designers and fitting sessions, and based on feedback, instructing technicians about changes or improvements to apply to samples.
 - Researching and developing new knitting techniques and stitches.
 - Reviewing and analyzing production data and providing technical support to the GM for costing construction.
 - Working closely with Merchandising and Production to ensure meeting development deadlines and production plans.
 - Overseeing tracking charts for achieving development timeline goals.
 - Supervising implementation projects designed to enhance system productivity.
 - Effectively communicating with all key stakeholders, including project teams, internal clients, and external parties.
 - Providing exemplary training and mentoring to employees to boost productivity.

● **Stoll Knitting Programmer Specialist**

Who'S Who Ltd | Mar 2013 - Jul 2015

- Programming machines and computers.
- Translating design ideas into computer programs to create the right garment.
- Consulting with designers to determine the correct knitting structure and technique.
- Calculating garment sizes.
- Maintaining knitting machines to prevent faults.
- Specializing in 'Fully Fashion' and 'Knit & Wear' programming.
- Exploring alternative knitting solutions during high demand, aiming for increased efficiency without sacrificing quality.

● **Stoll Technician Specialist**

A To Z Garments Ltd | Mar 2011 - Mar 2013

- Stoll 'M1 Plus' programmer specializing in Fully Fashion and Knit & Wear.
- Responsible for knitting planning, programming, and maintaining the knitting machines.
- Training staff on Knitting and Pattern design concepts.
- Translating design ideas into computer programs to knit the correct garment.
- Calculating the size of the garment.

● **Knitting Technician - Consultant**

Acl Knitting Solutions Srl | Feb 2006 - Mar 2011

Provided maintenance services for the customer's knitting machines (Stoll , Protti , Shima , Universal , Omega , Mecmor and Zamark Knitting machines)
• Provided reconditioning services .
• Training new programmers and new knitters .
• Programming Stoll , Universal , Shima and Protti machines .

Education & Training

2022 - 2022

● **Stoll GmbH & Co.AG**

Stoll Create Plus , Create Plus

2015 - 2015

● **Stoll GmbH & Co. AG**

Stoll M1 Plus , Fully fashion Course, Associate of Arts and science

1993 - 1997

● **The Higher Institute Of Cooperativ**

Business management bachelor's degree, High School Diploma