

Katie Amos

Sales assistant/representative

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Languages

Slovak (Basic)

English (Native)

Spanish (Work Proficiency)

About

With experience in door-to-door sales at Avon Cosmetics and as a Sales Assistant at Cancer Research UK, I've honed my ability to foster customer relationships, manage stock efficiently, and deliver top-notch service. Passionate about retail, I'm adept at adapting to diverse environments and enhancing sales through personalised customer interactions.

BRANDS WORKED WITH

Avon

Cancer Research

The Ryan MS Therapy Centre

Experience



● Sales Representative

Avon Cosmetics | Nov 2023 - Now

Distributing Avon brochures from door-to-door, ordering and then delivering products to correct customers. Responsibilities included:

- Establishing and maintaining good rapport with customers, resulting in repeat business and increased sales.
- Organising sales, handling large orders of products and delivering to customers efficiently and making sure customer is satisfied with product and service.
- Managing my time efficiently to ensure customers received orders as quickly as possible to guarantee customer satisfaction.
- Showed passionate and informed interest in products to increase sales.



● Sales Assistant Volunteer

Cancer Research UK | Jun 2023 - Jan 2024

Supporting a team of Charity Shop Assistants with the day-to-day running of a busy high-street charity shop. Responsibilities included:

- Providing excellent customer service by greeting customers and giving assistance.
- Operating the till and handling sales via cash and card proficiently.
- Managing stock – sorting through donations, and then steaming, pricing and presenting them attractively in the shop to maximise sales.
- Ensured smooth running of shop and maintained shop standards by arriving on time and making shop was clean and presentable for customers.
- Communicated with colleagues, adapting to different situations when my help was needed.



● Volunteer Assistant

The Ryan MS Therapy Centre | Jun 2022 - Jul 2022

Working with a team providing care and assistance at a community centre for those with multiple sclerosis, which had varying severity across the attendant base. Responsibilities included:

- Greeting attendants when they arrived.
- Helped operate exercise machinery designed to help mobility of the less able-bodied members – also assisted patients in the use of these machines, for example, transferring them from their wheelchair onto the machine.
- General care of the attendants – making refreshments such as tea, or filling up glasses of water, and having conversations.
- Participated in exercise classes to relieve muscle pain and tension.

Education & Training

2023 - 2026

● University of Greenwich

Bachelor of Science , Psychology and Sociology

2021 - 2023

● **Woodcote High School**

A-Levels, History, Psychology, English Literature and Language

2016 - 2021

● **Woodcote High School**

GCSEs, Maths, English, Physics, Chemistry, Biology, Art, Music, History, Spanish, Religious Studies