



Ejime Israel

Retail Sales

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Languages

English

About

With a strong sales and customer service background, I thrive in creating meaningful relationships with customers to boost satisfaction. Skilled in stock management and transaction processing, I'm eager to contribute to a dynamic retail team. Basic English proficiency enhances my versatility in diverse environments.

BRANDS WORKED WITH

H-MEDIX SUPERMARKET

SHOPRITE, MEMORIAL DRIVE ABUJA NIGERIA

Experience

● Sales Assistant

SHOPRITE, MEMORIAL DRIVE ABUJA NIGERIA | Jan 2020 - Dec 2023

- Provided sales consultation and support to customers, effectively selling products and meeting as well as exceeding sales goals
- Delivered excellent customer sales and improved retention by 94%
- Support manager in merchandising to feature new items and best sellers
- Handled register transactions with accuracy and attention to detail and upheld store return policy in challenging situations.
- Support new team member by offering training
- Developed personal relationship with clients to ensure customer loyalty and retention

● Sales Assistant

H-MEDIX SUPERMARKET | Jan 2018 - Oct 2020

- Inspecting Stocks to ensure it is correctly priced
- Responsible for the daily operational running of a busy retail store
- Using my product knowledge to help customers decide what is right for them
- Responding promptly and positively to customers complaints and concerns.
- Answering any questions customers may have.
- Replenishing the supply of stocks on the shelves.
- Attending and taking part in team meetings, so as to share information and knowledge that can further enhance the customer in-store experience.

Education & Training

2022 - 2022 ● EDO STATE UNIVERSITY

Bachelor of Science,