



Nishit Atulkumar Soni

VIC Sales Associate

Paris, France

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Languages

Hindi (Native)

English (Native)

Gujarati (Native)

French (Work Proficiency)

About

INTERNATIONAL LUXURY & BRAND MANAGEMENT Coming From A Family Business Background, I Am Involved And Integrated In The Luxury Business For The Past 10 Years. I'm Well Versed About The International High Jewelry Luxury Market And Retail & Bespoke Menswear Industry.

BRANDS WORKED WITH

Atul Jewellers

Coton Doux

Ralph Lauren

Valentino

Experience



Client Advisor

Valentino | Apr 2023 - Now

Achievements/Tasks

Contributes to in-store activity through excellent clienteling and meeting KPI goals (conversion rate, cross-sell, upsell, strategic zoning).

Contact:ClemencéCartegenie(HRMANAGER)+33624310541



Store & Retail Operations Associate

Ralph Lauren | Dec 2022 - Jan 2023

Achievements/Tasks

Support managers and directors with management reporting and process mapping & Coordinate third parties in charge of managing daily operations.

Contact:AudreyMarion(HRMANAGER)-Audrey.MARION@ralphlauren.com



Sales Associate

Coton Doux | Jan 2022 - May 2022

Achievements/Tasks

Promoted as a Business Developer into just 2 months of internship for the firm's sister company - VyTree and extended my responsibility to look after VyTree's business development, negotiations & other necessary prospects.

Contact:AnouarIjaouane(COO-Cotondoux&VyTree)+33668563127

Sales & Operation Manager

Atul Jewellers | Mar 2019 - Jan 2020

Achievements/Tasks

Responsibilities of coordinating with various departments which included but was not limited to the Jewellery designing, procurement of raw materials, managing the delivery of goods to the supplier, undertaking and relaying the customer specifications to the craftsmen.

Contact:AtulSoni(CEO-AtulJewellers,HC&SJewellers)-(+91)9662144300

Store Manager

| Jan 2018 - Jan 2019

STATUS - Bespoke Tailoring & Made to Measure
01/2018-02/2019, Ahmedabad, India.

BespokeTailoring,MadetoMeasure&ReadytoWearStore

Achievements/Tasks

My responsibilities included organising workshops for the clientele with style advisors and developed interactive customer-store relations

Education & Training

2021 - 2023

Rennes School of Business - Paris Campus

MSc International Luxury & Brand Management,

