



Hassan Mahmood

Retail Sales Associate

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Languages

French (Basic)

Urdu (Basic)

English (Native)

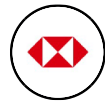
About

I am an 18 year old student who has just completed A-levels and looking for a job. I am a self-motivated, confident, and curious individual who has retail sales associate experience at CeX and in retail arbitrage. I excel in customer service, maintaining store presentation, and handling busy periods efficiently. A native English speaker, with basic understanding of Arabic, Punjabi, and French. I adapt quickly to changing and diverse environments, and I am a fast learner.

BRANDS WORKED WITH



Experience



● HSBC Internship

HSBC | Jun 2024 - Jun 2024

- 1 week
- Global markets and private equity sectors
- Developed the following skills: Presentation, communication, negotiation, teamwork, critical thinking, and a range of other interpersonal skills

● Online internship

Allen & Ovary | Feb 2024 - Feb 2024

- Advised high ticket clients on an M&A deal
- Developed problem solving skills, teamwork, and client/stakeholder relationship management
- All of which can be applied to the retail sector
- Developed accountancy and financial analysis skills



● Intern

Fitch Ratings | Oct 2023 - Oct 2023

- Learned and Developed skills on Python and Excel
- Developed soft skills such as communication, teamwork, and critical thinking
- Gained an overall experience and insight into commercial/corporate work
- Gained commercial awareness
- Some skills can be applied to the retail sector



● Retail sales associate

CeX | May 2023 - Sep 2023

- Built rapport with customers, finding out their needs and catering to them, making appropriate recommendations
- Maintained order whilst dealing with many customers during busy periods
- Kept store presentable and tidy
- Maintained security of store when placed on door duty



● Retail arbitrage

Self Employed | Aug 2021 - Now

Bought and sold luxury branded goods (Gucci, Tommy Hilfiger, and Louis Vuitton)

- Communicating with suppliers to obtain high value products
- Negotiating price
- Managing expectations when attempting to source the right product at a reasonable price
- Developing and maintaining customer relationships by promptly responding to queries and resolving problems effectively and efficiently
- These skills can easily be applied to the retail sector

Education & Training

2022 - 2024 ● **Sir George Monoux College**
A-levels, History, Sociology, Economics

2017 - 2022 ● **Norlington School**
GCSE, Maths, English Literature, English Language, Combined Science, History, Design & Technology, Drama, France, Religious studies