

# Mohd Afnan Raza

Retail Sales Associate

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## Languages

Urdu

English

Hindi

## About

With a proven track record in retail sales at Brand Station, I excel in engaging customers and achieving sales targets. My leadership role at Royal Chemical Industries enhanced my adaptability in fast-paced settings. Fluent in English, Hindi, and basic Urdu, I thrive in diverse environments.

### BRANDS WORKED WITH

Brand Station ( Clothing's & Footwear

Royal Chemical Industries,

## Experience

### ● Financial/Sales Manager

Royal Chemical Industries, | Jul 2022 - Dec 2023

- Employed problem-solving skills in financial analysis and risk assessment.
- Demonstrated leadership by setting clear goals and managing sales teams.
- Fostered collaboration and communication within the team.
- Proactively sought feedback to enhance service and performance.
- Contributed to long-term strategic planning and adaptation.
- Emphasized adaptability and flexibility in dynamic business environments.
- Built relationships and teamwork through strong interpersonal skills.

### ● Sales Associate (Retail)

Brand Station ( Clothing's & Footwear | Mar 2019 - Nov 2021

- Maintained shop area efficiency in a demanding environment, showcasing organization skills.
- Engaged customers effectively to discern their needs and preferences, demonstrating strong communication abilities.
- Actively pursued sales targets, showcasing a proactive sales approach.
- Assisted in inventory management, demonstrating attention to detail and organization.
- Exhibited multitasking prowess by addressing customer queries while ensuring shop area organization.
- Participated in team meetings and training sessions, highlighting teamwork and willingness to learn.

## Education & Training

2024 - 2024 ● Queen Mary University of London

MSc Banking and Finance,,

2020 - 2023 ● Aligarh Muslim University

Bachelor of Science,