



Olaolu Omisore

Fashion Design & Stylist Enthusiast

London, UK

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Languages

English (Fluent)

About

Retail experience in high end stores (Harrods, END clothing)
Strong Administration and Organization skills
Good verbal and written communication skills
Proactive problem solving and critical thinking
Able to work in a fast-paced environment; due to strong adaptable skills
Attentive to details and appreciation of streetwear and luxury goods
Selling skills developed from previous job roles

BRANDS WORKED WITH

- End Clothing
- Harrods
- Perkbox Limited

Experience

● Sales Development Representative

Perkbox Limited | Jan 2022 - Nov 2022

- Identifying and pursuing new business opportunities through a variety of methods, such as outbound calling, emailing, and social selling.
- Evaluating potential leads to determine their fit with the company's products or services and their readiness to move through the sales funnel.
- Maintaining regular contact with prospects to build relationships, answer questions, and address concerns.
- Updating and maintaining accurate records of all interactions with prospects in the company's CRM
- Collaborating and sharing initiative ideas with Marketing and AEs on strategy and performance
- Participating in ongoing training and development programs to improve sales skills and knowledge.

● Temp Sales Support

End Clothing | Dec 2019 - Dec 2019

- Assisting customers in using technology around store to improve shopping experience.
- Keeping shop floor merchandise organised and appealing.
- Attending to customers; developing relations and providing bespoke service.
- Maintaining high level of conduct when approaching customers.
- Displaying good product knowledge on merchandise displayed in the store.



● Temp Sales Support

Harrods | Dec 2018 - Jan 2019

- Maintaining shop floor at high standard of tidiness and order.
- Communicating and assisting customers of diverse backgrounds and different ages.
- Maintaining high level of conduct when approaching customers.
- Displaying good product knowledge on merchandise in positioned department and other departments.
- Organising stockroom and maintaining tidiness.
- Meeting daily sales targets through teamwork and good customer relations.
- Awarded tips by customers for quality of service and developed personal relations with customers.

Education & Training

2017 - 2020

● Brunel University

2:1, BEng Electronic and Electrical Engineering

