



Amy Wilmot

Lettings negotiator

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Languages

English (Native)

About

I bring robust customer service and organisational skills from my role at JOHNS&CO, with a proven ability to adapt quickly in diverse retail settings. I excel under pressure, ensuring efficient operations and delivering exceptional results in dynamic environments.

BRANDS WORKED WITH

JOHNS&CO

Experience



JUNIOR LETTING NEGOTIATOR

JOHNS&CO | Sep 2023 - Sep 2024

As a Junior Lettings Negotiator, my responsibilities include :

- Managing inbound and outbound calls and serving as the first point of contact at the front desk has significantly improved my response time to inquiries and complaints, resulting in over 20 positive Trustpilot reviews.
- Overseeing the lettings process from registration to viewings, negotiations, and key handovers, I have successfully banked £91,909, demonstrating my ability to manage complex processes and deliver tangible results.
- Working across 4 different branches of the company has exposed me to a variety of markets and customer demographics, helping me adapt quickly to new environments. By understanding these diverse audiences, I have learned that tailoring strategies to different markets is essential for success.
- Through regularly contacting landlords to provide updates and negotiate deals, I have significantly improved my ability to build and maintain professional relationships.
- Maintaining organized records and ensuring smooth operations within the office has taught me the importance of prioritization, understanding which tasks require immediate attention, and knowing how to manage competing priorities effectively.

Education & Training

St. George's School

A-LEVELS,