



# Ali Al-Shamri

Sales representative

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## Languages

Arabic (Native)

English (Native)

## About

I am a driven and ambitious 20-year-old with a mature, responsible approach to any task or situation I encounter. My goal-oriented mindset pushes me to exceed expectations, and I view challenges as opportunities for growth. I adapt quickly to new environments and am eager to apply my skills in a dynamic real estate setting. I am seeking a position at a real estate agency to develop a strong work ethic, gain industry experience, and contribute meaningfully to both the agency and its clients.

#### **BRANDS WORKED WITH**

Harvey Nichols The Shard, Shangri La Hotel. Haute Dolci

Novotel, excel centre Hilton Canary Wharf Costa Coffee ym.jwlz

# Experience

#### Sales

ym.jwlz | Jan 2024 - Now

Partner in shared mobile jewellery/dental mould services. Been making sales and getting clients for the business since january and have successfully gained a profitable sales margin and was able to expand the business by hiring social media influencers and artists to promote the business.



#### Barista

Costa Coffee | May 2023 - Apr 2024

I expanded my skills by working as a barista at Costa for the better part of the year and was able to advance to the position of barista maestro where i took on more responsibilities.

### Room attendant

Hilton Canary Wharf | Nov 2022 - Apr 2023

I worked as a room attendant at Hilton in Canary wharf. I was able to expand my skills and take on different responsibilities.

#### Waiter

Novotel, excel centre | Aug 2022 - Oct 2022

Worked as a waiter at Novotel excel.

#### Waiter

The Shard, Shangri La Hotel. | Mar 2022 - Aug 2022

Worked as a waiter at the shard and was able to converse with customers with a higher social status.



#### Waiter/bartender

Haute Dolci | Aug 2021 - Mar 2022

Was head bartender at a dessert shop in wembley where i came across customers from all backgrounds.

# **Education & Training**

- Nower Hill High School GCSE,
- Royal Holloway University

Accounting and finance bsc,,

