



# Adil Omar

Client Advisor

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## Languages

English (Native)

Arabic (Fluent)

Dutch (Work Proficiency)

Somali (Fluent)

## About

With extensive experience in luxury retail, including roles at Louis Vuitton and IKKS, I excel in exceptional customer service and meeting sales targets. Skilled in client advising, storytelling, and upselling across various high-end product categories, I thrive in dynamic retail environments.

### BRANDS WORKED WITH

- IKKS
- Louis Vuitton
- Marriot Hotel
- Kurt Geiger
- The O2 Arena-London
- The Natural History Museum-London
- Mad Dog Film Casting
- Oxfam- Richmond
- AIRE Ancient Baths

## Experience



### ● Receptionist

AIRE Ancient Baths | Aug 2023 - Now

Voted London's best spa in 2023, as an Aire receptionist duties include, greeting guests, hosting, rescheduling appointments and liaising with therapists for clients wants and needs



### ● Senior Sales Consultant

IKKS | Apr 2021 - Jul 2023

Based in Amsterdam's luxury shopping street PC Hoofstraat, as a senior sales consultant, responsibilities included being key-holder and ensuring store target figures were met in addition to striving to strengthen and uphold the store's TT figures. Additionally, r



### ● Client Advisor/ Fragrance Ambassador

Louis Vuitton | May 2018 - Feb 2021

As CA in Amsterdam's De Bijenkorf, I ensured strong sales figures with both local and international clients. Furthermore, my expertise was in Middle Eastern clientele and Vuitton's fragrance department where story telling and scent explorations were my areas of expertise. Furthermore, my client advisor duties included hosting at the boutiques front door, ensuring all clients were acknowledged and assisted based on their needs.

### ● Front Staff/ Waiter

Marriot Hotel | Sep 2016 - Feb 2018

As front staff and waiter, my duties at the Marriot hotel were to assist guests at the bar, restaurant and to offer room service meticulously for Marriot hotels 5 star standards.



### ● Sales Associate

Kurt Geiger | Oct 2015 - Aug 2016

Based in Selfridges, as sales associate for Kurt Geiger's mens shoe department, I provided exceptional service to clients from all walks of life, which saw me profit from creating a vast client database which strengthened my interpersonal skills and knowledge with the art of selling and the importance of product knowledge and savoir faire.

### ● Visitor Guide Assistant

The O2 Arena-London | Jan 2015 - Oct 2015

Visitor assistant for Up at the O2 where I lead guided climbs and tour information in addition to photographing and working in the gift shop within the O2 arena. An overall holistic role which taught me the importance of versatility and adaptability.

- **Visitor Assistant**

The Natural History Museum-London | Feb 2014 - Jan 2015

As visitor assistant my duties included queue management, exhibition security, lost and found department and answering any questions of visitors and staff through radio and personal contact. One of the fastest pace jobs one can have, however, it was highly rewarding given the daily visitor figures.

- **Actor/Extra**

Mad Dog Film Casting | Jan 2014 - Aug 2016

As an extra for Mad Dog film casting, I travelled across the country starting in documentaries, commercials and films with the likes McDonald's, Nurofen and feature film London Fields..

- **Oxfam- Richmond | Mar 2013 - Jan 2014**

Volunteer

As volunteer at Oxfam, my responsibilities were sales operations in addition to maintaining quality of all store items whether it be books, clothes and antiques. Furthermore, I ensured the store was neat and tidy with schedules hoovering and window cleaning.

## Education & Training

2018 - 2024 ● **The Hague University**

Bachelor of Arts,