

Suman Kalyan Cherukupally

Sales executive

📍 23 Edmund Rd, Mitcham CR4 3AR, UK

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Languages

- Hindi
- Tamil
- English
- Telugu

About

Experienced sales executive with a proven track record in generating business growth and driving sales. With a background in B2B sales and a strong ability to work in a team, I have successfully built and maintained relationships with clients. Skilled in communication and negotiation, I excel at understanding client needs and providing effective solutions. Proficient in Microsoft Office and Excel, I'm able to analyze data and make data-driven decisions. With a degree in LLB (Hons) and ongoing education, I am committed to continuous learning and professional development. Looking to leverage my skills and experience as a sales executive to contribute to the success of a dynamic organization.

BRANDS WORKED WITH

- Team Spirits
- APPTX IT SOLUTIONS
- TIME 2 FLY AIR

Experience



- RETAIL ASSISTANT**
Team Spirits | Dec 2023 - Jan 2024
Utilized expertise in luxury fragrance to deliver exceptional customer service and personalized consultations to clients. Demonstrated passion for the art of perfumery while guiding customers through the diverse range of Sunnamusk's exclusive scents. Collaborated with team members to maintain store ambience and uphold brand standards, contributing to a memorable shopping experience for discerning clientele.
- SR SALES EXECUTIVE**
APPTX IT SOLUTIONS | Nov 2021 - Aug 2023
Worked as a senior sales executive at Apttex IT Solutions, where I played a key role in driving sales and promoting the company's products and services. Utilizing my strong communication and interpersonal skills, effectively communicated with clients and identified their needs, providing tailored solutions that met their requirements. I consistently met and exceeded sales targets, contributing to the overall growth and success of the company.
- SALES EXECUTIVE**
TIME 2 FLY AIR | Dec 2017 - Sep 2020
Worked as a sales Executive at Time 2 Fly Air, where I was responsible for selling airline tickets and providing exceptional customer service. I effectively communicated with customers, addressing their inquiries and ensuring a smooth booking process. I consistently met sales targets and contributed to the overall success of the company.

Education & Training

- 2023 - 2026 ● **University of Hertfordshire**
-LLB (Hons)-, Law