

Nkoyo Precious Ekpo

Sales specialist

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Languages

English

About

A driven, intelligent, sales professional with a track record of delivering results. I excel at not only being a part of a team but also leading it. With a passion for learning and sharing knowledge, I have garnered the experiences and skills necessary to deliver top-notch customer service in any work environment. I am a big believer in continual growth, work ethic, and enjoy what I do and diligently grow my career in management.

BRANDS WORKED WITH

- Sephora
- Shelter Homes
- Wise Men Apparel

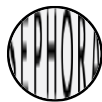
Experience



● Assistant Shop Manager

Shelter Homes | May 2023 - Now

- Development of business in the region by building and maintaining client relationships.
- Responsible for brand networking and marketing; aimed at recruiting clients for the brand.
- Promote successful sales, brand expansion and customer loyalty.
- Following up with leads and preparing status report on goals.
- CRM.



● Brand Specialist

Sephora | Nov 2018 - Jan 2023

- Conducted training in-person and online covering stores and team members in the GCC region.
- Supported, trained, lead and coached team in driving sales and providing customers with unique and memorable experiences.
- Monitored progress to ensure business targets and goals are reached.
- Utilized information about customer understanding to improve brand management.

● Sales Associate

Wise Men Apparel | May 2014 - Apr 2016

- Ensured high-quality merchandise of the store.
- Organized private clientele experience, personalized private styling sessions and events.
- Handled cash and assist with customers' transaction.
- Carried out regular follow ups on customers, researching and survey customer's satisfaction.

Education & Training

2018

● Mahatma Gandhi University

Bachelor of Arts,